

# AEROSPACE & DEFENSE SUPPLIER SUMMIT 2020

April 6-8, 2020 in Seattle, WA, USA

## RATES AND BOOKING FORM RESERVED FOR BW Leichtbau MEMBERS

Carefully review the below packages and book the most appropriate one for your company. All included features are clearly described. Please note: all the pictures below are for reference only and subject to modifications. We highly recommend you to prepare graphics (posters, roll-ups, pop-up booths, etc) for your hard walled stand. Any additional equipment such as showcases, chairs, power sockets, will be supplied by our stand builder. **One schedule of approved meetings** with contacts of your choice is included in every package.

### BASIC

**A 6m<sup>2</sup> booth equipped with:**

- Hard walls
- Lights
- Table
- Chairs
- Carpet and company sign
- NO electricity

**Admission for 1 delegate**



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROSPACE & DEFENSE SUPPLIERS SUMMIT 2020 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (April 7&8)**
- ◆ Access to all workshops and conferences on April 7&8

**€ 4000**  
**€ 3500**

### BASIC PLUS

**A 12m<sup>2</sup> booth equipped with:**

- Hard walls
- Lights
- Table
- Chairs
- Carpet and company sign
- NO electricity

**Admission for up to 2 delegates**



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROSPACE & DEFENSE SUPPLIERS SUMMIT 2020 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (April 7&8)**
- ◆ Access to all workshops and conferences on April 7&8

**€ 6000**  
**€ 5300**

### DELUXE

**A 12m<sup>2</sup> booth equipped with:**

- Hard walls
- Lights
- Table
- Chairs
- Carpet and company sign
- Counter and stool

**Admission for up to 3 delegates**



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROSPACE & DEFENSE SUPPLIERS SUMMIT 2020 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (April 7&8)**
- ◆ Access to all workshops and conferences on April 7&8

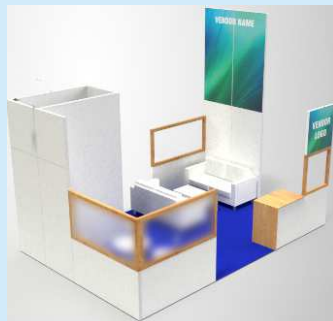
**€ 8000**  
**€ 7500**

### PREMIUM

**A 24m<sup>2</sup> booth designed and equipped with:**

- Hard walls
- Lights
- High and coffee table
- High chairs and armchairs
- Counter and stools
- Carpet and company sign

**Admission for up to 4 delegates**



- ◆ Access to the detailed event's catalogue
- ◆ A detailed company profile in the online AEROSPACE & DEFENSE SUPPLIERS SUMMIT 2020 catalogue
- ◆ **A customized 2-day schedule of pre-planned B2B meetings based on your choices (April 7&8)**
- ◆ Access to all workshops and conferences on April 7&8

**€ 10 000**

## BOEING CONFERENCE DAY - APRIL 6

- ◆ Conferences coordinated by BCI Aerospace and The Boeing Company
- ◆ Program and speakers details will be provided on our website.
- ◆ Lunch, cold and hot drinks will be included in the fee

**€ 250/Per**

## OPTIONAL FEATURES

You must select Yes or No in the below section and enter the correct figures

Extra delegates*	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€ 200 x ..... (individuals)
Power supply on your booth	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Rates upon request (please see participants guide)
Business lunch	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€ 30 x ..... (individuals) x ..... (days)
Workshop**	Yes <input type="checkbox"/>	No <input type="checkbox"/>	€ 1500 per session

\* Unrestricted access to all workshops and conferences on April 7&8.

\*\* A "Technology Workshop" must focus on one of your specific capabilities that has applications in various sectors. A brief abstract is requested for initial validation to ensure alignment with key topics and focus on the event. If your workshop is validated, the overview will be included in both the online catalogue and event catalogue to maximize communication about the topic. We do not guarantee attendance.

## ORDER CONFIRMATION

Please check the appropriate boxes, enter the correct figures on the right side and make sure this section matches your selection above.

<input type="checkbox"/> Basic - 1 Company / 1 Delegate	€ 3500 .....
<input type="checkbox"/> Basic Plus - 1 Company / 2 Delegates	€ 5300 .....
<input type="checkbox"/> Deluxe - 1 Company / 3 Delegates	€ 7500 .....
<input type="checkbox"/> Premium - 1 Company / 4 Delegates	€ 10000 .....
<input type="checkbox"/> Extra Delegate(s)	€ 250 x .... (number) .....
<input type="checkbox"/> Business lunch	€ 30 x ..... (individuals) x ..... (days).....
<input type="checkbox"/> Boeing Conference Day access	€ 200 x ..... (individuals) .....
<input type="checkbox"/> Workshop	€ 1500 .....
<b>Grand total -excl. VAT*</b>	.....

## PAYMENT TERMS:

### \*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non-European country, no taxes are applicable.**
- Your company is registered in Italy; Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

Full payment at booking is accepted. Your account must be balanced before the event.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

### Payment can be made by:

- credit card from an online facility (visa and master credit card only)
- wire transfer to our bank account (send us a copy of the receipt by email at [compta@advbe.com](mailto:compta@advbe.com))

### Our bank account details:

- IBAN: FR76 3000 4008 0400 0107 2835 736
- BIC Code: BNPAFRPPXXX
- Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES
- Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France

**IMPORTANT NOTE:** sign on next page, scan and return this booking form (3 pages) by email. When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for you profile in the online catalog and are very important for the matchmaking program.

# ADVANCED BUSINESS EVENTS TERMS & CONDITIONS

Event name: **AEROSPACE & DEFENSE SUPPLIER SUMMIT 2020** (referred to as the "Event"):

Date: **April 6-8, 2020** (referred to as the "Event date")

Location: **Washington State Convention Center** (referred to as the "Place"):

City: **Seattle, WA, USA**

## 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

## 2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

## 3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of force majeure, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

## 4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

## 5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

## 6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

## 7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

## 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

## 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

## 10/ SETTLEMENT

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

## 11/PRIVACY AND SECURITY POLICY

I do accept [the policy of privacy & confidentiality and management of personal information.](#)

I hereby agree with  
advanced business events  
terms and conditions

Company Name : \_\_\_\_\_

Address : \_\_\_\_\_

\_\_\_\_\_

Contact Name : \_\_\_\_\_

Date: \_\_\_\_\_

Signature:

Company seal: